



LIFESTYLE

AT HIGHLAND GREEN

NEWS • PERSONALITIES • PERSPECTIVES

SPRING 2021

WHAT'S INSIDE:

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- ✿ Take a Hike (A Good One!)
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Investing in a home at Highland Green is much more than purchasing skillfully crafted bricks and mortar. It is a way to once again take ownership of your life and embrace all the beauty and possibilities within it...



7 Evergreen Circle, Topsham, Maine
1-866-854-1200 / 207-725-4549
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Anything IS Possible, Especially Now

It's the Perfect Time to Move to Highland Green

During this pandemic, we have endured sadness, hardship and all of the inconveniences which accompany putting our lives on indefinite hold. COVID-19 has forced us to hunker down and covet the comfort within our homes, and life is what we make it. Therefore, many of us are deciding to upgrade our home situation; but with so many people making the choice to buy new homes, property inventory, and subsequently, our choices of homes for purchase have become limited. That is not the case at Highland Green, an unparalleled 55+ community which is currently expanding to meet the growing demand of savvy new home buyers.

Are you "living the dream"? You could be. Imagine trading a whole bunch of angst and less ideal living arrangements for a lovely, bright and airy home equipped with modern conveniences, nestled within gorgeous surroundings and brimming with the promise of rewarding pursuits.

If you sell your home now during this sellers' market that dreams are made of, you can capitalize on incredible interest rates and housing demands that will result in an amazing return on your investment. You may be very surprised at how much your home is worth right now and how much you could profit by selling it. Additionally, interest rates are extremely low at this point, which will make your Highland Green home even more cost-effective, as well as further entice potential buyers to purchase your home...opening up a wide array of options.

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A Message from Highland Green CEO John Wasileski

As you've probably noticed, today's real estate market is absolutely off the charts, with homes often selling within a week's time. While this is great news for sellers, many home buyers are struggling to find properties that meet their needs, let alone homes they adore.

That pent-up demand has spilled over into Highland Green, translating into eight resales currently under contract. The difference is that we work hard to ensure that the housing needs of potential Highland Green residents are continually met. We have two fabulous home sites available in Phase 3 and we have launched Phase 4 new construction that includes our Quarry Cottage models as well as Custom Homes. We also we fully expect more inventory to open up with respect to resales.

At Highland Green, we make it our mission to open up a world of possibilities to today's 55+ community. So, in addition to creating fabulous new home options within our vibrant and engaging community, we are delighted to announce that we will soon be breaking ground on assisted living and memory care – additional levels of support that will provide our residents with the peace of mind that they will never have to leave a community they have come to love.



Highland Green Developer John Wasileski

We also consistently keep our finger on the proverbial pulse of housing design trends for our prospective residents, offering up-to-the-minute style and choice options. Please feel free to review the following Design Trends article to learn more...

Design Trends

From walk-in pantries, to soak tubs and gorgeous tile in primary bathrooms, to woodshops and artist or craft studios in walk-out basements or above the garage, Highland Green New Construction Design Coordinator Sandra Halverson has got it covered.

Sandra works diligently to gain a unique understanding of each new resident's specific vision and to learn what is most important to them from the start. That way, as the planning and building process progresses, she can be their eyes and ears and ensure that it all matches their vision and makes the most sense.

Sandra also says that Highland Green's vendors can access a wide selection of different products and materials, so they can accommodate almost anything anyone requests. "Want special stone used to build a one-of-a-kind fireplace or a dog washing station? Let's do it!" says Sandra.

Additionally, she says that ever since Zoom became much more popular due to the pandemic, working with longtime partners and builders Hildreth & White, Highland Green has been customizing



Design Coordinator Sandra Halverson

plans online in real time; and everyone loves it. Where they used to sit at a table with a set of paper plans and mark them up with different ideas and suggestions; now, they can instantly show you things like what a bay window will do to your

roof. You can even see if your furniture will fit in front of your oversized windows or if you might want to make them just a smidge smaller. Plus, not only can they manipulate your plans online in an instant, you can "walk through" the interior of your house with the help of a virtual camera. This innovative online home design tool is so amazing that almost anything is possible! In fact, new residents who are moving from California were able to oversee the development of their floor plan process without ever setting foot in Highland Green in order to hit the ground running with the selection of their finishes when they arrived at Highland Green.

Sandra is quick to reveal what she enjoys most about her job. "What I like best is that people share with me what is really important to them. In the world we live in today, it's nice to be able to trust in someone that much; and it is an honor that I can be that person for them. I also love that I get to see their entire vision take shape, from the conception of their dream to the achievement of their dream."

MEET THE NEIGHBORS

What Ross and Nancy Crolius Say Is Music to Our Ears

Ross and Nancy Crolius sang opera for over 30 years, 25 of which were in the chorus of the Metropolitan Opera. They met at the Peabody Conservatory in Baltimore where they both were studying music.

When they were married almost 50 years, Ross and Nancy began looking for a community that might better suit their needs. Their research included several of the senior communities in the MidCoast Region, but none compared to Highland Green.

Several things drew them to Highland Green. They found the community, which was adjacent to a scenic nature preserve, "very attractive" and felt that Highland Green was large enough to be remarkably accommodating, but not too large... enabling it to maintain its exceedingly comfortable appeal.

The Highland Green home they chose is nestled on the end of a cul-de-sac in an area within the community with mature growth. It's as if both Highland Green and nature itself provide them with their own private oasis.

Ross and Nancy's previous lifestyle relegated them to apartment or row home living, so they love the open layout, cathedral ceiling and the spaciousness in their first single family home. They have converted one of their rooms into a music studio and further enjoy the additional space afforded by the finished walk-out basement. They also say that the large number of windows in their new Highland Green home provide incredible natural lighting, adding to its allure.

Ross and Nancy are pleased with the Highland Green community and its welcoming nature as much as their new Highland Green home. Ross says he appreciates the wide array of self-directed opportunities connected to Highland Green, and he has partaken in quite a few of them.

He and a former music faculty member and pianist have performed for the Highland Green residents and he hopes to continue to do so. Although he is just recently becoming more acquainted with hiking, Ross is an avid boater and biker and enjoys living next to



Music Aficionados Ross & Nancy

the coast as well as nearby a designated bikeway. A downhill skier as well, he takes full advantage of living in the north, as well as cross country skiing on the trails throughout the Highland Green golf course. Aside from he and Nancy taking part in the summer chamber music festival in Brunswick in the past, he also currently teaches opera appreciation at MidCoast Senior College. Additionally, Ross is anxious to resume pickleball when it once again becomes available at Highland Green, and he intends to lead a song circle here in the fall.

According to this dynamic duo, the area surrounding Highland Green is also remarkable and another reason they chose to live at Highland Green. It was important to Ross and Nancy, since they are culturally-minded, that they live nearby Portland and Brunswick and the museums, theater and musical venues, as well as the diverse restaurant scene those cities provide.

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Anything IS Possible, Especially Now

Continued from page 1

Looking for a new home to better suit your needs, but nothing interesting seems to be available in today's housing market? Consider a newly constructed home at Highland Green. We offer custom home and Quarry Cottage new construction options.

Want a home that is move-in ready and offers carefree living? Highland Green offers stunning, well-maintained Available Now Homes.

Been thinking about downsizing, but don't want to compromise your lifestyle? – How does spacious, luxurious, maintenance-free, apartment-style living with access to all that Highland Green provides sound?

Life at Highland Green is a dream come true. Highland Green homes are situated adjacent to a 230-acre nature preserve and next door to a meticulously landscaped golf course, making it impossible to look in any direction

without soaking up sweeping majestic views. Highland Green also offers a locale beyond compare, with the bustle and rich culture of nearby cities and the scenic rocky coast for which Maine is famous. Plus, as our residents will attest, there is a common theme which flows throughout Highland Green - a sense of community and a caring and a welcoming group of neighbors that hail from 32 states and counting.

It IS Possible to Live Exactly Where and How You Choose

Peter and Ellen Wood's Long List of Highland Green "Likes"

Peter and Ellen Wood have always lived life to its fullest. They traveled to fascinating places across the globe, have enjoyed scuba diving for over 20 years and have made over 500 dives throughout the world; and their careers were just as remarkable. Ellen was a teacher before moving to Maine in 1995 and also worked in airline disaster management during 911. She specialized in technology at the State Library for 15 years and played a vital role in making all maine.gov websites more accessible for people with disabilities. Peter is a former healthcare administrator, who worked toward managing costs and improving quality of care for patients.

The Woods moved to Highland Green in 2003, when they were both still working and in their 50s. They feel that their decision to move to a community like Highland Green and into a home where they wouldn't have to struggle with stairs in the years to come was an excellent one. They didn't want to risk waiting until they needed to move and very possibly wouldn't find exactly what they wanted right away.

When asked what they like most about Highland Green, they were quick to respond with a pretty long list. They both feel that Highland Green and the surrounding area is a beautiful place to live. So beautiful, in fact, that Peter enjoys taking photographs within the community. Then Ellen artfully displays Peter's photos. Ellen was also recently involved in a project where photography enthusiasts shared their photos of the beautiful surrounding area.

Peter and Ellen make great use – with and without their golden retriever – of the brightly lighted sidewalks which wind



Ellen & Peter Wood on a Mt Crichton hike on the South Island of New Zealand, Feb 2020

throughout the community and offer a safe and scenic place to walk night or day. And on the day that this writer spoke to them, they were anxious to don their snowshoes for a trek across the lovely golf greens that had been recently covered with snow. Peter also mentioned that he was very appreciative of the fact that the grounds crew takes meticulous care when clearing the sidewalks, as well as plowing the streets and providing landscaping services.

Additionally, Peter and Ellen are quite fond of the "incredible location of Highland Green" and the fact that it offers access to so many of the things that they find pleasurable. There is the ocean and its panoramic views to the north and local colleges offer lifelong learning opportunities. They also enjoy the fact that there are exercise classes, doggie daycare and even the ever-popular Wild Oats Bakery in Brunswick where they like to pick up sweet treats nearby.

*According to Peter and Ellen,
"The move to Highland Green was an excellent decision."*

Lynn Horn says that she felt an immediate connection to the people in Highland Green...

To shed a little light on the warm welcome they received at Highland Green, she tells a story about their "amazing and generous neighbors going above and beyond." On their very first day in Highland Green, there was a knock at their door and they were handed a warm quiche, fresh out of the oven. Not an hour later, another knock at their door produced a bag of fresh coffee beans from a local company and a lovely candle. There was also a delicious blueberry cake delivery; and another neighbor, who said she was sure they must be missing the spring flowers in North Carolina, presented Lynn with a beautiful bouquet of daffodils. Later, the ground crew appeared with a gift as well, asking if they needed any help getting rid of their moving boxes.

Jim & Lynn with their family at HG

HG Residents' Favorite Area Hikes

According to Bill Chamberlin and Nancy Harding, they are thrilled that they live in an area "where there are so many beautiful places to get lost for a day and you don't even have to take the car out of the garage to do it!" Some of their favorite hikes include, literally, just walking right out the door of their Highland Green home to access trails leading down to the river. They particularly like a trail that is about three miles long and leads to Merry Meeting Bay.

During the winter months, they said there are fabulous trails nearby, just outside their house, where folks can snowshoe; and in the shoulder season when the golf course is closed, they enjoy walking those nine holes.

Bill and Nancy also like to look up conservation land, pick out a place within a two hour drive and grab a sandwich along the way to have a picnic. They say they have found so many beautiful options within the Topsham area that are absolutely perfect for exploring.



Bill & Nancy Hit the Trails

CREA Corner

When you live at Highland Green, there is a world of possibilities just outside your door...

COVID has forced us all into exile – a virtual purgatory to which we are all confined while we wait for better days. However, these challenging times have also been the birthplace for refreshing ingenuity and all sorts of new possibilities. As the pandemic begins to subside and spring begins to open up in all its glory, Cathance River Education Alliance (CREA) is opening up too and stepping into a journey filled with innovative programming ensconced within the ever capable and lovely "hands" of nature.

Experience the wonders of nature through new virtual and in-person CREA programs. The fun has already started with a neighborhood beautification project in celebration of Earth Day; an inspiring, Bowdoin College student-run climate change educational program; a visit to the River Point Bird Observatory in Falmouth, where birds are observed up close and personal while they are banded and released back into the wild; the perfect melding of scenic walk and natural history tour led by a former Massachusetts Audubon field teacher; and "Peace on the River" nature walk with riverside rest and reflection along the trail.



Ecology Center at Highland Green

Upcoming CREA event dates already scheduled include May 25th, when you can learn about the turtles of Maine and the special place they hold within the ecosystems of the world; and June 26th, which promises a visit to ecological niches to learn about dragonflies and damselflies.

Visitors are also welcome to enjoy a self-guided nature tour; CREA, along all the wonders of nature it brings, is expected to re-open in late June; and Nature Immersion Summer Day Camp – where children of all ages develop skills and friendships while gaining a deep appreciation for nature – has returned!



Environmental Learning in Action

LIVING OPTIONS AT HIGHLAND GREEN

If you can't wait to indulge in the innovative, vibrant lifestyle at Highland Green, consider our move-in ready homes that are available now...

**AVAILABLE NOW
AT HIGHLAND GREEN**



This charming well-maintained two bedroom and two bathroom home has many recent improvements and is perfectly sited to blend with the natural surroundings. Located on one of the first streets at Highland Green and surrounded by mature trees and landscaping, the home is a short walk to the Community Center, Golf Club and restaurant. Inside, a tiled entry leads to be open floor plan featuring newly installed hardwood floors and a renovated high-end kitchen. The rear of the home was recently expanded to create a Great Room with pine ceiling and large windows. Other improvements include updated LED lighting and extra insulation. There is also a large walkup attic off the mudroom that provides easy access to storage space or a project room. Landscape updates include additional screening, raised beds for vegetables, gravel patio, and a moss garden.

CUSTOM HOMES AT HIGHLAND GREEN

Custom Homes at Highland Green are a blank canvas ripe for filling with color, warmth, light and life...all to create a paradise of your own design. While they last, select lots are now available for custom building on elevated home sites abutting the picturesque Cathance River Preserve here at Highland Green. But don't delay. To make your move before 2022, you need to set your sights on a site now. Having designed and built more than 200 homes from the ground up, we have a deep inventory of existing plans that you can either replicate or modify.



THE ENCLAVE AT HIGHLAND GREEN

The Enclave is an entirely new concept in apartment-style retirement living - at the corner of luxury and open design. Offering contemporary luxury, energy-efficiency and maintenance-free living, The Enclave is also seamlessly integrated into the incredible lifestyle at Highland Green. Residents of The Enclave enjoy the benefit of supportive services including transportation, wellness program, interior and exterior maintenance, dining services, and housekeeping, among others.



QUARRY COTTAGES AT HIGHLAND GREEN

Cottages at the Quarry are distinctive, exquisitely built cottage homes with quality craftsmanship and stunning finishes, yet priced to scale. Our two customizable floor plans can be upgraded with features such as granite countertops, stainless appliances and hardwood floors as well as two-car garages and solar energy. Of course, each quarry home is also designed and constructed with the same painstaking care and attention to detail as all of our Highland Green residences, regardless of size, style or price range.



Put Your Move in Motion. Call 1-866-854-1200 today to plan your future.

“Resource-FULL” – We Make the Move to Highland Green Impossibly Easy

Our Marketing Team has gone above and beyond by designing a VIP program which individually tailors services to help new Highland Green residents smoothly transition into their new homes. Need movers, storage, rental options while you wait to move into your new home, help rightsizing or getting settled? No problem! We have the resources to assist you during your move to Highland Green:

Simply Sized Homes provides hands-on assistance to clear away the excess while retaining the things you need and cherish, all resulting in a simplified move and life. Specialists in gentle clutter coaching, rightsizing, liquidation, home staging, move management and resettling services, our Simply Sized Home professionals can help you throughout every stage of your move to Highland Green.

Bisson Moving & Storage, with over 100 years of service, an A+ Better Business Bureau rating and ProMover certification, has a fleet of over 100 trucks and multitude of warehouses at the

ready for local or long-distance moves. Whatever is required, from careful packing or crating, to climate-controlled storage, Bisson offers trusted, comprehensive services to meet moving, storage and transportation needs. Bisson also provides accurate estimates based on each client's specific needs and can schedule a convenient video walk-through or masked on-site visit, depending on client preference.

Plus, the team of helpful, knowledgeable professionals within the marketing department at Highland Green can help new construction buyers smoothly transition from their current living situation with convenient rental options.



7 Evergreen Circle
Topsham, Maine 04086

highlandgreenlifestyle.com

Live life to its fullest at Highland Green.



Highland Green is nestled within hundreds of pristine acres and offers a splendid balance of convenient access to culturally rich, urban Portland and the bold, natural beauty unique to Maine. It is an extraordinary 55+ community possessing an unrivaled welcoming spirit, stimulating interaction and remarkably enchanting residences.



If you would like more information about award-winning Highland Green call **1-866-854-1200 / 207-725-4549**, visit highlandgreenlifestyle.com or like us on Facebook.

